

## GAPS ASK SCRIPTS

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### Individual GAPS Asks During Transition Interview

I'm so glad you benefited from your time in InterVarsity. As we seek to help every student in every corner of every campus have an opportunity to be involved in a fellowship like ours, alumni like you are key to making that happen for years to come. I want to invite you to be a part of this mission even after you graduate. There are four unique ways you can help make this ministry thrive for years to come.

1. First, will you pray for us?
2. Second, will you give financially to keep the ministry going? Financial support from alumni like you helps ensure the mission can advance far beyond the current student generation. Will you consider giving \$100/month?
3. Thirdly, would you consider advocating for InterVarsity throughout your network by sharing about what we do with them?
4. Finally, we have some opportunities to serve here and sometimes in other places around the country. Would you be interested in continuing giving of your time and skills to the ministry? [Share some specific options that you believe would fit the gifting/experience of that student].

### Collective Ask (Class Gift)

InterVarsity is in the midst of a huge calling from the Lord. We believe the Lord has called us to see ministry to students in every corner on every campus. We cannot do this alone. We believe our alumni (which you will soon be) are key to us seeing this calling come to fruition. So, we want to invite you to continue to be a part of this ministry.

First, we want to ask you to pray. We are reliant on the prayers of those who are passionate about the mission on campus. We will be sending out regular updates to help you pray well for the ministry locally and nationally.

We also want to ask you to give.

Vision for why supporting InterVarsity at [insert campus name] is important.

- Many people have been giving for years for this ministry to happen and you have been the direct recipient of that.
- We all want to see this ministry continue to grow and thrive. We also want to see the impact of our ministry grow beyond our campus borders as we long to see the Gospel reach every corner of every campus.
- You know better than anyone else how valuable this ministry is, and we want to see more students have the experience you did.

Talk about what a class gift is:

- You may have been asked already by their school, or if you haven't you will soon.
- The class gifts around campus are great (tree or bench on the quad, etc.).

- However, we are asking you to give a class gift that has eternal impact
- Combine what you can each give individually to a total coming from the class

So here is what I want you to do:

- Take a few minutes to think and pray about what God would have you give monthly for the next 3 years to the ministry here!
- To give you some context, our average alumni monthly gift is \_\_\_\_\_. The range is \_\_\_\_\_ to \_\_\_\_\_. So even if you are going to Grad School, please consider even \$10/month.
- Talk together and come up with as a class what your gift will be to the ministry.
- Then, elect X number of class officers who will:
  - Be liaisons between the staff team and your class
  - Help report on the class gift and keep you accountable
  - Help organize class reunions
- I'm going to give you 20-30 minutes to do all this. I'll come back in and whatever you tell me you will give I will be so thankful for!
- Any questions?
- I really want to encourage you to own this as a group. Your class can make a huge impact for the kingdom for years to come on this campus!

Thirdly, we want to invite you to serve with the ministry. We cannot do this alone and we have opportunities to serve in many different ways!

There may also be opportunities to serve if you are leaving town after graduation.

Finally, we want to ask you to consider advocating for InterVarsity, especially at your church. We can help you do this by \_\_\_\_\_.